AG525-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

SEPTEMBER 1989

Manufactured home shipments continued to decline in September, off 19.5 percent from one year ago. Manufacturers shipped 4,010 fewer homes this September than in 1988. Year-to-date shipments through September are off 7.9 percent. This translates into 13,166 fewer home shipments this year in comparison to last year.

Of the top ten shipment states, only Florida, California, and Michigan show gains for 1989. Pennsylvania had shown a gain until this month.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through September

	1989			1988	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	15,329	10.0	- 9.3	16,904	10.0
East North Central	22,632	14.7	+ 1.9	22,206	13.3
West North Central	7,474	4.9	- 6.3	7,975	4.8
South Atlantic	54,627	35.6	- 9.4	60,312	36.2
South Central	26,790	17.4	- 13.9	31,121	18.7
Mountain	7,364	4.8	- 17.7	8,947	5.4
Pacific	14,594	9.5	+ 7.2	13,619	8.2

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through September

		1989			1988		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	17,176	11.5	+ 0.7	17,050	10.6	1
2.	North Carolina	13,032	8.8	- 10.1	14,490	9.0	2
3.	Georgia	9,390	6.3	- 18.7	11,548	7.2	3
4.	California	8,094	5.4	+ 4.3	7,759	4.7	6
5.	Michigan	7,912	5.3	+ 4.0	7,611	4.6	7
6.	Alabama	7,254	4.9	- 17.3	8,769	5.4	4
7.	South Carolina	6,923	4.7	- 19.2	8,572	4.8	5
8.	Tennessee	6,430	4.3	- 6.1	6,847	4.3	8
9.	New York	5,648	3.8	- 7.5	6,104	3.8	9
10.	Pennsylvania	5,544	3.7	- 1.5	5,630	3.5	10

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,291	18.0%	January	12,961	15,291	18.0%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,928	6.3%
March	18,813	18,169	- 3.4%	Jan-Mar	46,969	48,097	2.4%
April	18,761	17,063	- 9.1%	Jan-Apr	65,730	65,160	- 0.9%
May	19,990	19,128	- 4.3%	Jan-May	85,720	84,288	- 1.7%
June	21,690	18,884	- 12.9%	Jan-June	107,410	103,172	- 3.9%
July	16,673	14,408	- 13.6%	Jan-July	124,083	117,580	- 5.2%
August	21,894	19,381	- 11.5%	Jan-Aug	145,977	136,961	- 6.2%
September	20,614	16,519	- 19.9%	Jan-Sep	166,591	153,480	- 7.9%
October	19,847			Jan-Oct	186,438		
November	17,640			Jan-Nov	204,078		
December	14,186			Jan-Dec	218,264		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931	17,404	- 8.1%	Jan-Apr	65,798	65,309	- 0.7%
May	20,171	19,088	- 5.4%	Jan-May	85,969	84,397	- 1.8%
June	21,652	18,855	- 12.9%	Jan-June	107,621	103,252	- 4.1%
July	16,708	14,606	- 12.6%	Jan-July	124,329	117,858	- 5.2%
August	21,879	19,194	- 12.3%	Jan-Aug	146,208	137,052	- 6.3%
September	20,603	16,593	- 19.5%	Jan-Sep	166,811	153,645	- 7.9%
October	19,807			Jan-Oct	186,618		
November	17,556			Jan-Nov	204,174		
December	14,255			Jan-Dec	218,429		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1988	1989		1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%	4.3%	March	790	777
April	3.3%	2.6%	April	620	436
May	2.2%	2.5%	May	439	476
June	2.2%	2.7%	June	477	505
July	2.7%	2.1%	July	442	307
August	2.1%	2.5%	August	457	494
September	2.3%	2.5%	September	468	420
October	2.6%		October	508	
November	3.4%		November	592	
December	3.7%		December	523	

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	66	41	- 37.9%	508	342	- 32.7%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,519	1,225	- 19.4%	11,603	11,332	- 2.3%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,585**	**1,266**	**- 20.1%**	**12,111**	**11,674**	**- 3.6%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,906	2,494	- 14.2%	21,777	21,055	- 3.3%
Michigan *	*	*	---	*	*	---
Ohio	346	294	- 15.0%	2,573	2,573	0.0%
Wisconsin	314	290	- 7.6%	2,325	2,298	- 1.2%
Total	**3,566**	**3,078**	**- 13.7%**	**26,675**	**25,926**	**- 2.8%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	196	147	- 25.0%	1,661	1,472	- 11.4%
Minnesota	226	199	- 11.9%	1,687	1,618	- 4.1%
Missouri	48	30	- 37.5%	345	388	12.5%
Nebraska	212	191	- 9.9%	1,849	1,707	- 7.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**682**	**567**	**- 16.9%**	**5,542**	**5,185**	**- 6.4%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,604	1,417	- 11.7%	13,384	14,218	6.2%
Georgia	2,964	2,126	- 28.3%	25,800	21,387	- 17.1%
Maryland *	*	*	---	*	*	---
North Carolina	2,072	1,370	- 33.9%	17,420	14,522	- 16.6%
South Carolina *	*	*	---	*	*	---
Virginia	389	318	- 18.3%	3,064	2,821	- 7.9%
West Virginia *	*	*	---	*	*	---
Total	**7,029**	**5,231**	**- 25.6%**	**59,668**	**52,948**	**- 11.3%**
South Central						
Alabama	2,057	1,509	- 26.6%	16,568	14,797	- 10.7%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	513	491	- 4.3%	4,126	4,308	4.4%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,385	1,093	- 21.1%	10,953	10,550	- 3.7%
Texas	593	416	- 29.8%	5,376	3,171	- 41.0%
Total	**4,548**	**3,509**	**- 22.8%**	**37,023**	**32,826**	**- 11.3%**

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	365	284	- 22.2%	3,407	2,426	- 28.8%
Colorado *	*	*	---	*	*	---
Idaho	299	257	- 14.0%	1,939	2,219	14.4%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**710**	**541**	**- 23.8%**	**5,718**	**4,645**	**- 18.8%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,095	1,042	- 4.8%	9,032	9,076	0.5%
Hawaii *	*	*	---	*	*	---
Oregon	680	627	- 7.8%	4,900	5,506	12.4%
Washington	113	103	- 8.8%	947	1,027	8.4%
Total	**1,888**	**1,772**	**- 6.1%**	**14,879**	**15,609**	**4.9%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	606	555	- 8.4%	4,975	4,667	- 6.2%
Total Production	20,614	16,519	- 19.9%	166,591	153,480	- 7.9%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut	26	14	- 46.2%	189	134	- 29.1%
Maine	293	233	- 20.5%	2,088	1,806	- 13.5%
Massachusetts	88	26	- 70.5%	540	304	- 43.7%
New Hampshire	127	109	- 14.2%	1,044	780	- 25.3%
New Jersey	92	57	- 38.0%	530	554	4.5%
New York	775	633	- 18.3%	6,104	5,648	- 7.5%
Pennsylvania	768	601	- 21.7%	5,630	5,544	- 1.5%
Rhode Island	14	4	- 71.4%	93	67	- 28.0%
Vermont	87	61	- 29.9%	686	492	- 28.3%
Total	**2,270**	**1,738**	**- 23.4%**	**16,904**	**15,329**	**- 9.3%**
East North Central						
Illinois	309	309	0.0%	2,432	2,430	- 0.1%
Indiana	678	661	- 2.5%	5,115	5,104	- 0.2%
Michigan	1,069	864	- 19.2%	7,611	7,912	4.0%
Ohio	717	583	- 18.7%	5,121	5,171	1.0%
Wisconsin	258	232	- 10.1%	1,927	2,015	4.6%
Total	**3,031**	**2,649**	**- 12.6%**	**22,206**	**22,632**	**1.9%**
West North Central						
Iowa	139	135	- 2.9%	877	921	5.0%
Kansas	159	102	- 35.8%	1,199	1,092	- 8.9%
Minnesota	168	196	16.7%	1,423	1,459	2.5%
Missouri	382	317	- 17.0%	3,453	3,028	- 12.3%
Nebraska	41	38	- 7.3%	352	384	9.1%
North Dakota	34	16	- 52.9%	201	94	- 53.2%
South Dakota	68	48	- 29.4%	470	496	5.5%
Total	**991**	**852**	**- 14.0%**	**7,975**	**7,474**	**- 6.3%**
South Atlantic						
Delaware	192	110	- 42.7%	1,394	1,226	- 12.1%
Florida	2,015	1,693	- 16.0%	17,050	17,176	0.7%
Georgia	1,273	854	- 32.9%	11,548	9,390	- 18.7%
Maryland	108	83	- 23.1%	986	863	- 12.5%
North Carolina	1,758	1,376	- 21.7%	14,490	13,032	- 10.1%
South Carolina	1,070	658	- 38.5%	8,572	6,923	- 19.2%
Virginia	579	383	- 33.9%	4,161	3,987	- 4.2%
West Virginia	260	219	- 15.8%	2,111	2,030	- 3.8%
Total	**7,255**	**5,376**	**- 25.9%**	**60,312**	**54,627**	**- 9.4%**
South Central						
Alabama	1,087	772	- 29.0%	8,769	7,254	- 17.3%
Arkansas	363	264	- 27.3%	2,864	2,219	- 22.5%
Kentucky	562	499	- 11.2%	4,310	4,440	3.0%
Louisiana	128	107	- 16.4%	1,076	838	- 22.1%
Mississippi	374	283	- 24.3%	3,353	2,752	- 17.9%
Oklahoma	39	44	12.8%	447	399	- 10.7%
Tennessee	849	649	- 23.6%	6,847	6,430	- 6.1%
Texas	396	322	- 18.7%	3,455	2,458	- 28.9%
Total	**3,798**	**2,940**	**- 22.6%**	**31,121**	**26,790**	**- 13.9%**

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	404	290	- 28.2%	3,715	2,572	- 30.8%
Colorado	75	51	- 32.0%	636	416	- 34.6%
Idaho	56	61	8.9%	433	521	20.3%
Montana	32	45	40.6%	328	386	17.7%
Nevada	226	186	- 17.7%	1,690	1,783	5.5%
New Mexico	186	203	9.1%	1,841	1,454	- 21.0%
Utah	45	18	- 60.0%	232	191	- 17.7%
Wyoming	13	7	- 46.2%	72	41	- 43.1%
Total	**1,037**	**861**	**- 17.0%**	**8,947**	**7,364**	**- 17.7%**
Pacific						
Alaska	0	2	0.0%	17	30	76.5%
California	946	947	0.1%	7,759	8,094	4.3%
Hawaii	0	0	0.0%	2	1	- 50.0%
Oregon	393	382	- 2.8%	2,751	3,240	17.8%
Washington	425	352	- 17.2%	3,090	3,229	4.5%
Total	**1,764**	**1,683**	**- 4.6%**	**13,619**	**14,594**	**7.2%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	457	494	8.1%	5,727	4,835	- 15.6%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**20,603**	**16,593**	**- 19.5%**	**166,811**	**153,645**	**- 7.9%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1989 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	91	43	134	*	*	*
Maine	1,435	371	1,806	241	101	342
Massachusetts *	190	114	304	*	*	*
New Hampshire *	456	324	780	*	*	*
New Jersey *	234	320	554	*	*	*
New York *	3,261	2,387	5,648	*	*	*
Pennsylvania	3,382	2,162	5,544	6,593	4,739	11,332
Rhode Island *	37	30	67	*	*	*
Vermont *	306	186	492	*	*	*
Total	**9,392**	**5,937**	**15,329**	**6,834**	**4,840**	**11,674**
	61.3%	**38.7%**	**100.0%**	**58.5%**	**41.5%**	**100.0%**
East North Central						
Illinois *	1,638	792	2,430	*	*	*
Indiana	3,160	1,944	5,104	12,695	8,360	21,055
Michigan *	3,999	3,913	7,912	*	*	*
Ohio	3,461	1,710	5,171	1,635	938	2,573
Wisconsin	1,731	284	2,015	1,910	388	2,298
Total	**13,989**	**8,643**	**22,632**	**16,240**	**9,686**	**25,926**
	61.8%	**38.2%**	**100.0%**	**62.6%**	**37.4%**	**100.0%**
West North Central						
Iowa *	711	210	921	*	*	*
Kansas	648	444	1,092	989	483	1,472
Minnesota	1,014	445	1,459	1,108	510	1,618
Missouri	1,946	1,082	3,028	25	363	388
Nebraska	186	198	384	957	750	1,707
North Dakota *	41	53	94	*	*	*
South Dakota *	302	194	496	*	*	*
Total	**4,848**	**2,626**	**7,474**	**3,079**	**2,106**	**5,185**
	64.9%	**35.1%**	**100.0%**	**59.4%**	**40.6%**	**100.0%**
South Atlantic						
Delaware *	731	495	1,226	*	*	*
Florida	4,909	12,267	17,176	3,512	10,706	14,218
Georgia	4,456	4,934	9,390	10,249	11,138	21,387
Maryland *	448	415	863	*	*	*
North Carolina	8,167	4,865	13,032	9,643	4,879	14,522
South Carolina *	3,932	2,991	6,923	*	*	*
Virginia	2,532	1,455	3,987	2,238	583	2,821
West Virginia *	1,334	696	2,030	*	*	*
Total	**26,509**	**28,118**	**54,627**	**25,642**	**27,306**	**52,948**
	48.5%	**51.5%**	**100.0%**	**48.4%**	**51.6%**	**100.0%**

Year-To-Date
1989 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	5,565	1,689	7,254	10,518	4,279	14,797
Arkansas *	1,517	702	2,219	*	*	*
Kentucky *	3,195	1,245	4,440	*	*	*
Louisiana *	680	158	838	*	*	*
Mississippi	1,954	798	2,752	3,188	1,120	4,308
Oklahoma *	190	209	399	*	*	*
Tennessee	4,372	2,058	6,430	7,637	2,913	10,550
Texas	1,127	1,331	2,458	1,488	1,683	3,171
Total	**18,600**	**8,190**	**26,790**	**22,831**	**9,995**	**32,826**
	69.4%	**30.6%**	**100.0%**	**69.6%**	**30.4%**	**100.0%**
Mountain						
Arizona	817	1,755	2,572	818	1,608	2,426
Colorado *	151	265	416	*	*	*
Idaho	119	402	521	508	1,711	2,219
Montana *	85	301	386	*	*	*
Nevada *	330	1,453	1,783	*	*	*
New Mexico *	785	669	1,454	*	*	*
Utah *	53	138	191	*	*	*
Wyoming *	12	29	41	*	*	*
Total	**2,352**	**5,012**	**7,364**	**1,326**	**3,319**	**4,645**
	31.9%	**68.1%**	**100.0%**	**28.5%**	**71.5%**	**100.0%**
Pacific						
Alaska *	18	12	30	*	*	*
California	1,071	7,023	8,094	1,202	7,874	9,076
Hawaii *	0	1	1	*	*	*
Oregon	525	2,715	3,240	911	4,595	5,506
Washington	422	2,807	3,229	14	1,013	1,027
Total	**2,036**	**12,558**	**14,594**	**2,127**	**13,482**	**15,609**
	14.0%	**86.0%**	**100.0%**	**13.6%**	**86.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	77,726	71,084	148,810	78,079	70,734	148,813
	52.2%	47.8%	100.0%	52.5%	47.5%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,286	1,549	4,835	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,821	1,846	4,667
Total	**81,012**	**72,633**	**153,645**	**80,900**	**72,580**	**153,480**
	52.7%	**47.3%**	**100.0%**	**52.7%**	**47.3%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,693	10.5%	1	434	5.4%	3	1,259	15.5%	1
North Carolina	1,376	8.5%	2	808	10.1%	1	568	7.0%	3
California	947	5.9%	3	104	1.3%	24	843	10.4%	2
Michigan	864	5.4%	4	399	5.0%	5	465	5.7%	4
Georgia	854	5.3%	5	392	4.9%	6	462	5.7%	5
Alabama	772	4.8%	6	562	7.1%	2	210	2.6%	13
Indiana	661	4.1%	7	364	4.6%	8	297	3.7%	9
South Carolina	658	4.1%	8	358	4.5%	9	300	3.7%	8
Tennessee	649	4.0%	9	434	5.4%	4	215	2.6%	12
New York	633	3.9%	10	348	4.4%	11	285	3.5%	10
Pennsylvania	601	3.7%	11	356	4.5%	10	245	3.0%	11
Ohio	583	3.6%	12	383	4.8%	7	200	2.5%	15
Kentucky	499	3.1%	13	347	4.4%	12	152	1.9%	19
Virginia	383	2.4%	14	228	2.9%	13	155	1.9%	18
Oregon	382	2.4%	15	52	0.7%	30	330	4.1%	6
Washington	352	2.2%	16	36	0.5%	34	316	3.9%	7
Texas	322	2.0%	17	162	2.0%	20	160	2.0%	16
Missouri	317	2.0%	18	189	2.4%	14	128	1.6%	20
Illinois	309	1.9%	19	184	2.3%	15	125	1.5%	21
Arizona	290	1.8%	20	89	1.1%	26	201	2.5%	14
Mississippi	283	1.8%	21	182	2.3%	17	101	1.2%	22
Arkansas	264	1.6%	22	183	2.3%	16	81	1.0%	24
Maine	233	1.4%	23	173	2.2%	19	60	0.7%	28
Wisconsin	232	1.4%	24	180	2.3%	18	52	0.6%	31
West Virginia	219	1.4%	25	154	1.9%	21	65	0.8%	26
New Mexico	203	1.3%	26	102	1.3%	25	101	1.2%	23
Minnesota	196	1.2%	27	128	1.6%	22	68	0.8%	25
Nevada	186	1.2%	28	31	0.4%	37	155	1.9%	17
Iowa	135	0.8%	29	105	1.3%	23	30	0.4%	36
Delaware	110	0.7%	30	55	0.7%	29	55	0.7%	29
New Hampshire	109	0.7%	31	47	0.6%	31	62	0.8%	27
Louisiana	107	0.7%	32	85	1.1%	27	22	0.3%	39
Kansas	102	0.6%	33	60	0.8%	28	42	0.5%	33
Maryland	83	0.5%	34	37	0.5%	33	46	0.6%	32
Idaho	61	0.4%	35	8	0.1%	44	53	0.7%	30
Vermont	61	0.4%	36	40	0.5%	32	21	0.3%	40
New Jersey	57	0.4%	37	35	0.4%	35	22	0.3%	38
Colorado	51	0.3%	38	17	0.2%	40	34	0.4%	35
South Dakota	48	0.3%	39	34	0.4%	36	14	0.2%	43
Montana	45	0.3%	40	9	0.1%	43	36	0.4%	34
Oklahoma	44	0.3%	41	16	0.2%	41	28	0.3%	37
Nebraska	38	0.2%	42	20	0.3%	38	18	0.2%	41
Massachusetts	26	0.2%	43	17	0.2%	39	9	0.1%	45
Utah	18	0.1%	44	2	0.0%	47	16	0.2%	42
North Dakota	16	0.1%	45	4	0.1%	45	12	0.1%	44
Connecticut	14	0.1%	46	9	0.1%	42	5	0.1%	46
Wyoming	7	0.0%	47	3	0.0%	46	4	0.0%	47
Rhode Island	4	0.0%	48	2	0.0%	48	2	0.0%	48
Alaska	2	0.0%	49	0	0.0%	49	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
16,099	**100.0%**		**7,967**	**100.2%**		**8,132**	**100.1%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Sep 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	17,176	11.5%	1	4,909	6.3%	3	12,267	17.3%	1
North Carolina	13,032	8.8%	2	8,167	10.5%	1	4,865	6.8%	4
Georgia	9,390	6.3%	3	4,456	5.7%	4	4,934	6.9%	3
California	8,094	5.4%	4	1,071	1.4%	22	7,023	9.9%	2
Michigan	7,912	5.3%	5	3,999	5.1%	6	3,913	5.5%	5
Alabama	7,254	4.9%	6	5,565	7.2%	2	1,689	2.4%	15
South Carolina	6,923	4.7%	7	3,932	5.1%	7	2,991	4.2%	6
Tennessee	6,430	4.3%	8	4,372	5.6%	5	2,058	2.9%	11
New York	5,648	3.8%	9	3,261	4.2%	10	2,387	3.4%	9
Pennsylvania	5,544	3.7%	10	3,382	4.4%	9	2,162	3.0%	10
Ohio	5,171	3.5%	11	3,461	4.5%	8	1,710	2.4%	14
Indiana	5,104	3.4%	12	3,160	4.1%	12	1,944	2.7%	12
Kentucky	4,440	3.0%	13	3,195	4.1%	11	1,245	1.8%	19
Virginia	3,987	2.7%	14	2,532	3.3%	13	1,455	2.0%	16
Oregon	3,240	2.2%	15	525	0.7%	30	2,715	3.8%	8
Washington	3,229	2.2%	16	422	0.5%	33	2,807	3.9%	7
Missouri	3,028	2.0%	17	1,946	2.5%	15	1,082	1.5%	20
Mississippi	2,752	1.8%	18	1,954	2.5%	14	798	1.1%	21
Arizona	2,572	1.7%	19	817	1.1%	24	1,755	2.5%	13
Texas	2,458	1.7%	20	1,127	1.4%	21	1,331	1.9%	18
Illinois	2,430	1.6%	21	1,638	2.1%	17	792	1.1%	22
Arkansas	2,219	1.5%	22	1,517	2.0%	18	702	1.0%	23
West Virginia	2,030	1.4%	23	1,334	1.7%	20	696	1.0%	24
Wisconsin	2,015	1.4%	24	1,731	2.2%	16	284	0.4%	35
Maine	1,806	1.2%	25	1,435	1.8%	19	371	0.5%	31
Nevada	1,783	1.2%	26	330	0.4%	34	1,453	2.0%	17
Minnesota	1,459	1.0%	27	1,014	1.3%	23	445	0.6%	27
New Mexico	1,454	1.0%	28	785	1.0%	25	669	0.9%	25
Delaware	1,226	0.8%	29	731	0.9%	26	495	0.7%	26
Kansas	1,092	0.7%	30	648	0.8%	29	444	0.6%	28
Iowa	921	0.6%	31	711	0.9%	27	210	0.3%	37
Maryland	863	0.6%	32	448	0.6%	32	415	0.6%	29
Louisiana	838	0.6%	33	680	0.9%	28	158	0.2%	42
New Hampshire	780	0.5%	34	456	0.6%	31	324	0.5%	32
New Jersey	554	0.4%	35	234	0.3%	37	320	0.5%	33
Idaho	521	0.4%	36	119	0.2%	42	402	0.6%	30
South Dakota	496	0.3%	37	302	0.4%	36	194	0.3%	40
Vermont	492	0.3%	38	306	0.4%	35	186	0.3%	41
Colorado	416	0.3%	39	151	0.2%	41	265	0.4%	36
Oklahoma	399	0.3%	40	190	0.2%	39	209	0.3%	38
Montana	386	0.3%	41	85	0.1%	44	301	0.4%	34
Nebraska	384	0.3%	42	186	0.2%	40	198	0.3%	39
Massachusetts	304	0.2%	43	190	0.2%	38	114	0.2%	44
Utah	191	0.1%	44	53	0.1%	45	138	0.2%	43
Connecticut	134	0.1%	45	91	0.1%	43	43	0.1%	46
North Dakota	94	0.1%	46	41	0.1%	46	53	0.1%	45
Rhode Island	67	0.0%	47	37	0.0%	47	30	0.0%	47
Wyoming	41	0.0%	48	12	0.0%	49	29	0.0%	48
Alaska	30	0.0%	49	18	0.0%	48	12	0.0%	49
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
148,810	**100.1%**		**77,726**	**99.9%**		**71,084**	**100.0%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,494	15.7%	1	1,414	17.8%	1	1,080	13.5%	3
Georgia	2,126	13.3%	2	999	12.6%	3	1,127	14.1%	1
Alabama	1,509	9.5%	3	1,032	13.0%	2	477	6.0%	8
Florida	1,417	8.9%	4	294	3.7%	8	1,123	14.1%	2
North Carolina	1,370	8.6%	5	868	10.9%	4	502	6.3%	7
Pennsylvania	1,225	7.7%	6	674	8.5%	6	551	6.9%	5
Tennessee	1,093	6.9%	7	766	9.6%	5	327	4.1%	9
California	1,042	6.5%	8	114	1.4%	15	928	11.6%	4
Oregon	627	3.9%	9	82	1.0%	18	545	6.8%	6
Mississippi	491	3.1%	10	364	4.6%	7	127	1.6%	14
Texas	416	2.6%	11	210	2.6%	11	206	2.6%	11
Virginia	318	2.0%	12	248	3.1%	9	70	0.9%	17
Ohio	294	1.8%	13	163	2.0%	12	131	1.6%	13
Wisconsin	290	1.8%	14	226	2.8%	10	64	0.8%	19
Arizona	284	1.8%	15	96	1.2%	16	188	2.4%	12
Idaho	257	1.6%	16	39	0.5%	19	218	2.7%	10
Minnesota	199	1.2%	17	133	1.7%	13	66	0.8%	18
Nebraska	191	1.2%	18	115	1.4%	14	76	1.0%	16
Kansas	147	0.9%	19	92	1.2%	17	55	0.7%	20
Washington	103	0.6%	20	2	0.0%	22	101	1.3%	15
Maine	41	0.3%	21	28	0.4%	20	13	0.2%	22
Missouri	30	0.2%	22	2	0.0%	21	28	0.3%	21
Delaware	*								
New York	*								
West Virginia	*								
Kentucky	*								
Colorado	*								
Michigan	*								
North Dakota	*								
Massachusetts	*								
Nevada	*								
Alaska	*								
Connecticut	*								
Wyoming	*								
New Jersey	*								
New Mexico	*								
Iowa	*								
New Hampshire	*								
Utah	*								
South Dakota	*								
Oklahoma	*								
Arkansas	*								
Hawaii	*								
Maryland	*								
Louisiana	*								
Montana	*								
Rhode Island	*								
South Carolina	*								
Illinois	*								
Vermont	*								
	15,964	99.9%		7,961	99.9%		8,003	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Sep 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	21,387	14.4%	1	10,249	13.1%	3	11,138	15.8%	1
Indiana	21,055	14.2%	2	12,695	16.3%	1	8,360	11.8%	3
Alabama	14,797	9.9%	3	10,518	13.5%	2	4,279	6.1%	8
North Carolina	14,522	9.8%	4	9,643	12.4%	4	4,879	6.9%	5
Florida	14,218	9.6%	5	3,512	4.5%	7	10,706	15.1%	2
Pennsylvania	11,332	7.6%	6	6,593	8.4%	6	4,739	6.7%	6
Tennessee	10,550	7.1%	7	7,637	9.8%	5	2,913	4.1%	9
California	9,076	6.1%	8	1,202	1.5%	13	7,874	11.1%	4
Oregon	5,506	3.7%	9	911	1.2%	17	4,595	6.5%	7
Mississippi	4,308	2.9%	10	3,188	4.1%	8	1,120	1.6%	13
Texas	3,171	2.1%	11	1,488	1.9%	12	1,683	2.4%	11
Virginia	2,821	1.9%	12	2,238	2.9%	9	583	0.8%	17
Ohio	2,573	1.7%	13	1,635	2.1%	11	938	1.3%	15
Arizona	2,426	1.6%	14	818	1.0%	18	1,608	2.3%	12
Wisconsin	2,298	1.5%	15	1,910	2.4%	10	388	0.5%	20
Idaho	2,219	1.5%	16	508	0.7%	19	1,711	2.4%	10
Nebraska	1,707	1.1%	17	957	1.2%	16	750	1.1%	16
Minnesota	1,618	1.1%	18	1,108	1.4%	14	510	0.7%	18
Kansas	1,472	1.0%	19	989	1.3%	15	483	0.7%	19
Washington	1,027	0.7%	20	14	0.0%	22	1,013	1.4%	14
Missouri	388	0.3%	21	25	0.0%	21	363	0.5%	21
Maine	342	0.2%	22	241	0.3%	20	101	0.1%	22
Arkansas	*								
Delaware	*								
Massachusetts	*								
Wyoming	*								
Nevada	*								
South Dakota	*								
Montana	*								
Alaska	*								
South Carolina	*								
Iowa	*								
Louisiana	*								
Rhode Island	*								
Vermont	*								
New Hampshire	*								
Michigan	*								
New York	*								
West Virginia	*								
Hawaii	*								
Kentucky	*								
Oklahoma	*								
Connecticut	*								
New Jersey	*								
Illinois	*								
Utah	*								
North Dakota	*								
Colorado	*								
New Mexico	*								
Maryland	*								
	148,813	99.9%		78,079	100.0%		70,734	99.7%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

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Manufacturing Report